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ERU = Equivalent Residential or Rate Unit. The term is normally based on use of a common measurable value relating runoff generation potential (i.e. impervious area) of a lot to the average impervious area for a community.

Commercial Rates
- 100% reported ERU based rate structure
- 13% have annual or semi-annual billing cycles
- $3.42 reported Average Monthly Rate

Residential Rates
- 58% reported ERU based rate structure
- 42% reported flat rate structures
- $3.37 Average Monthly Rate

Distribution of Multiple Residential Rates

Distribution of Multiple Commercial Rates
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---

### Residential Stormwater Utility Rates

- **City of Wilmington**
  - Residential Rates: $4.75
  - ERU Rates: n/a

- **City of Wilson**
  - Residential Rates: $4.00
  - ERU Rates: $3.42

- **City of Rocky Mount**
  - Residential Rates: $3.34
  - ERU Rates: $3.06

- **City of Wilson**
  - Residential Rates: $2.84
  - ERU Rates: $2.74

- **City of Oxford**
  - Residential Rates: $1.56
  - ERU Rates: $1.65

- **City of High Point**
  - Residential Rates: $1.00
  - ERU Rates: $0.95

- **City of Fayetteville**
  - Residential Rates: $0.90
  - ERU Rates: $0.95

- **Cumberland County**
  - Residential Rates: $0.80
  - ERU Rates: $0.85

---

### Commercial Stormwater Utility Rates

- **City of Charlotte**
  - Commercial Rates: $3.40
  - ERU Rates: $3.40

- **City of Concord**
  - Commercial Rates: $3.00
  - ERU Rates: $3.00

- **Towns of Waxhaw**
  - Commercial Rates: $3.00
  - ERU Rates: $3.00

- **Towns of Mint Hill**
  - Commercial Rates: $3.00
  - ERU Rates: $3.00

- **Towns of Matthews**
  - Commercial Rates: $3.00
  - ERU Rates: $3.00

- **Towns of Rock Hill**
  - Commercial Rates: $3.00
  - ERU Rates: $3.00

### Distribution of Multiple Residential Rates

- 55% have 4 rates
- 15% have 5 rates
- 30% have 6 rates

### Distribution of Multiple Commercial Rates

- 7% have 1 rate
- 7% have 2 rates
- 29% have 3 rates
- 55% have 4 rates
## Stormwater Rate Comparison Chart

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<table>
<thead>
<tr>
<th>JURISDICTION</th>
<th>RATE BASIS</th>
<th>RESIDENTIAL RATE (MONTHLY)</th>
<th>COMMERCIAL RATE (MONTHLY)</th>
<th>NOTES</th>
</tr>
</thead>
<tbody>
<tr>
<td>City of Oxford</td>
<td>$2.00/ERU</td>
<td>$2.00 ft² fee</td>
<td>Imp. Area $2.369 = # ERU ($3,692,000 for Imp. Area)</td>
<td>1. ERI = 2.369 ft²  2. Commercial rates apply to all except single-family housing and duplexes, and no charge if imperv. area less than 200 ft²</td>
</tr>
<tr>
<td>City of Greenville</td>
<td>$2.95/ERU</td>
<td>200-2,000 sf = $2.95</td>
<td>Imp. Area $2.050 = # ERU ($2,050,000 for Imp. Area)</td>
<td>1. ERI = 2.050 ft²  2. Commercial rates apply to all except single-family housing and duplexes, and no charge if imperv. area less than 200 ft²</td>
</tr>
<tr>
<td>City of Rocky Mount</td>
<td>$3.75/ERU</td>
<td>200-100 sf = $3.75</td>
<td>Imp. Area $2.158 = # ERU ($2,158,000 for Imp. Area)</td>
<td>1. ERI = 2.158 ft²  2. Commercial rates apply to businesses, industry, multi-family, and tax exempt properties</td>
</tr>
<tr>
<td>City of Washington</td>
<td>0.517 sf = $2.90</td>
<td>1.0-2.25 sf = $3.80</td>
<td>0.75-1.25 sf = $4.40</td>
<td>1. Commercial rates apply to all non-residential sites over 200 ft² of impervious area. 2. Rate based on impervious area.</td>
</tr>
<tr>
<td>Town of Chapel Hill</td>
<td>$3.25/ERU</td>
<td>Imp. Area $2.000 = # ERU</td>
<td>$2,000,000 for Imp. Area</td>
<td>1. ERI = 2.000 ft²  2. No charge if imperv. area less than 200 ft²  3. Billing rates have been converted from annual rate</td>
</tr>
<tr>
<td>City of Charlotte</td>
<td>0.1-0.64 sf = $3.41</td>
<td>0.6-3.00 sf = $3.65</td>
<td>$1,043.79 Imp. Acct. ($4,790,000 for Imp. Area)</td>
<td>1. Commercial rates apply to businesses, industry, multi-family, and tax exempt properties  2. Charlotte, Cornelius, Davidson, Huntersville, Matthews, Mint Hill, Pineville, and Unincorporated Mecklenburg County are all operated under the same system with different rates.</td>
</tr>
<tr>
<td>City of Concord</td>
<td>$4.30/ERU</td>
<td>0.85-3.48 sf = $2.68</td>
<td>1.80-5.07 sf = $4.30</td>
<td>1. Commercial rates apply to businesses, industry, and multi-family residences.</td>
</tr>
<tr>
<td>Town of Cornelius</td>
<td>0.1-0.64 sf = $3.30</td>
<td>0.6-3.00 sf = $3.65</td>
<td>$203.89 Imp. Acct. ($926,000 for Imp. Area)</td>
<td>1. Commercial rates apply to businesses, industry, and multi-family residences. 2. Charlotte, Cornelius, Davidson, Huntersville, Matthews, Mint Hill, Pineville and Unincorporated Mecklenburg County are all operated under the same system with different rates.</td>
</tr>
<tr>
<td>Cumberland County</td>
<td>$1.00/ERU</td>
<td>Imp. Area $1.250 = # ERU</td>
<td>($1,250,000 for Imp. Area)</td>
<td>1. ERI = 1.250 ft²  2. The City of Fayetteville and Cumberland County operate under one system with the same rate.</td>
</tr>
<tr>
<td>Town of Davidson</td>
<td>$1.25 flat fee</td>
<td></td>
<td></td>
<td>1. Commercial rates apply to businesses, industry, multi-family, and tax exempt properties. 2. Charlotte, Cornelius, Davidson, Huntersville, Matthews, Mint Hill, Pineville and Unincorporated Mecklenburg County are all operated under the same system with different rates. 3. Billing rates have been converted from semi-annual rate.</td>
</tr>
<tr>
<td>City of Durham</td>
<td>$4.50/ERU</td>
<td>1.0-0.64 sf = $2.17</td>
<td>2.0-3.00 sf = $4.50</td>
<td>1. ERI = 2.450 ft²  2. Commercial rates apply to businesses, industry, multi-family residences.</td>
</tr>
<tr>
<td>City of Fayetteville</td>
<td>$1.00/ERU</td>
<td>Imp. Area $1.250 = # ERU</td>
<td>($1,250,000 for Imp. Area)</td>
<td>1. ERI = 1.250 ft²  2. The City of Fayetteville and Cumberland County operate under one system with the same rate.</td>
</tr>
<tr>
<td>City of Gastonia</td>
<td>$2.75/ERU</td>
<td>Imp. Area $2.625 = # ERU</td>
<td>($2,625,000 for Imp. Area)</td>
<td>1. ERI = 2.625 ft²</td>
</tr>
<tr>
<td>City of Greensboro</td>
<td>$2.70/ERU</td>
<td>Imp. Area $2.543 = # ERU</td>
<td>($2,543,000 for Imp. Area)</td>
<td>1. ERI = 2.543 ft²  2. Commercial rates apply to businesses, industry, multi-family, and tax exempt properties.</td>
</tr>
<tr>
<td>City of High Point</td>
<td>$1.25 flat fee</td>
<td>Imp. Area $1.250 = # ERU</td>
<td>($1,250,000 for Imp. Area)</td>
<td>1. ERI = 1.250 ft²</td>
</tr>
<tr>
<td>Town of Huntersville</td>
<td>0.1-0.64 sf = $3.33</td>
<td>0.6-3.00 sf = $3.50</td>
<td>$53.86 Imp. Acct. ($2,470,000 for Imp. Area)</td>
<td>1. Commercial rates apply to businesses, industry, and multi-family residences. 2. Charlotte, Cornelius, Davidson, Huntersville, Matthews, Mint Hill, Pineville and Unincorporated Mecklenburg County are all operated under the same system with different rates.</td>
</tr>
<tr>
<td>Town of Matthews</td>
<td>0.1-0.64 sf = $3.33</td>
<td>0.6-3.00 sf = $3.50</td>
<td>$53.86 Imp. Acct. ($2,470,000 for Imp. Area)</td>
<td>1. Commercial rates apply to businesses, industry, and multi-family residences. 2. Charlotte, Cornelius, Davidson, Huntersville, Matthews, Mint Hill, Pineville and Unincorporated Mecklenburg County are all operated under the same system with different rates.</td>
</tr>
<tr>
<td>Unincorporated Mecklenburg County</td>
<td>0.1-0.64 sf = $3.33</td>
<td>0.6-3.00 sf = $3.50</td>
<td>$53.86 Imp. Acct. ($2,470,000 for Imp. Area)</td>
<td>1. Commercial rates apply to businesses, industry, and multi-family residences. 2. Charlotte, Cornelius, Davidson, Huntersville, Matthews, Mint Hill, Pineville and Unincorporated Mecklenburg County are all operated under the same system with different rates.</td>
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<tr>
<td>Town of Mint Hill</td>
<td>0.1-0.64 sf = $3.33</td>
<td>0.6-3.00 sf = $3.50</td>
<td>$53.86 Imp. Acct. ($2,470,000 for Imp. Area)</td>
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<td>Town of Pineville</td>
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<tr>
<td>City of Raleigh</td>
<td>$4.00/ERU</td>
<td>400-1,000 sf = $1.660</td>
<td>1,001-3,000 sf = $4.020</td>
<td>1. ERI = 1.660 (Single Family Equivalent Unit) 200 ft²  2. Commercial rates apply to multi-family, institutional, and industrial</td>
</tr>
<tr>
<td>City of Wilmington</td>
<td>$4.75/ERU</td>
<td>$4.75 flat fee</td>
<td>Imp. Area $0.500 = # ERU ($500,000 for Imp. Area)</td>
<td>1. ERI = 0.500 ft²  2. Residential rate only applies to single-family housing</td>
</tr>
<tr>
<td>City of Wilson</td>
<td>$3.94 flat fee</td>
<td>Imp. Area $2.985 = # ERU</td>
<td>($2,985,000 for Imp. Area)</td>
<td>1. ERI = 3.985 ft²  2. No charge if imperv. area less than 2.985 ft²  3. Billing rates have been converted from annual rate</td>
</tr>
<tr>
<td>City of Winston</td>
<td>$4.08 flat fee</td>
<td></td>
<td></td>
<td>1. Commercial rates apply to multifamily and industrial sites  2. Billing rates have been converted from annual rate</td>
</tr>
<tr>
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